

Property Management Tools & Services

Instructional Walk through of all the smart tools & services available to you the vacation rental owner

Manage your properties like the professionals

http://www.rentalbot.com



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Manage Your Vacation Rental from anywhere online via Internet Access!

Instructional Walk through of all smart tools & services available to all vacation rental owners'

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My Profile

<u>Owner's Login:</u>

1	Home				
	Vacation Rental Where Is YOUR No	s - Rent Direct fi ext Vacation?	rom the owner and	SAVE!	
ndorra (3)	Czech Republic (6)	Indonesia (2)	Philippines (1)	United Kingdom $\left(17 \right)$	Add a free BASIC listing
rgentina (5)	Denmark (2)	Ireland (6)	Poland (2)	United States (1567)	Add a FEATURED listing now fi only \$14 (through
ustralia (11)	Egypt (2)	Israel (4)	Portugal (36)	Venezuela (1)	12/31/2008]
angladesh (1)	Falkland Islands (1)	Italy (62)	Romania (1)	Vietnam (1)	About RentalBot TM
elgium (2)	Finland (1)	Japan (1)	Slovak Republic (1)	Yugoslavia (2)	RentalBot is a Directory of Vacation Rentals you can
elize (3)	France (78)	Kenya (5)	South Africa (10)		rent direct from the owner.
razil (2)	Gambia (1)	Malaysia (1)	Spain (387)		RentalBot also offers Vacation Rental owners an unparallele
ulgaria (11)	Great Britain (8)	Malta (22)	Sri Lanka (1)		array of <u>Property</u> Management Features
anada (143)	Greece (35)	Mexico (73)	Sweden (1)		including an availability calendar, payment tracking.
aribbean (178)	Grenada (5)	Netherlands (2)	Switzerland (6)		renter contact management, induiry management, and
hina (2)	Guatemala (2)	New Zealand (3)	Thailand (10)		integration to rentors.org.
osta Rica (12)	Honduras (1)	Norway (1)	Tunisia (1)		Take a Tour to learn more.
roatia (1)	Hungary (3)	Panama (1)	Turkey (15)		Top Destinations
vorus (12)	India (5)	Peru (7)	United Arab Emirates (1)		1, <u>Kissimmee</u> (138)
11	111	A14	14		2. <u>Orlando</u> (97)
					PR PROVIDENT REPORT (PROVIDENT)

Rentalbot Owner's Dashboard: This is the first window you will see if you have more than one property; if you only have one property you will see the next EDIT below...

Property Management: Property Names, Listed Date, Expiration dates Reservations tab Payments tab Tasks tab Renters/Inquirers tab Inquiries tab Billing History tab My Profile tab

Each of these tabs will be covered in the EDIT's of this walk through following buttons

Vacation Rental Directory	i- Babbard	FF LIST	REE INGSI 1 2 3 4 5 6 REE endar! 27 20 27
Owner's	Dashboard		u p. file
Add Another Property		ersy inquirers anguires plining history m	<u>A 550116</u>
ame	Listed	Featured Listing Expires	Property Management Expires
illas de Costa Mar Unit 10	11/06/2005	12/31/2009	12/31/2009
llas de Costa Mar Apt 09	04/18/2006	12/31/2009	12/31/2009

Property Management Dashboard

This is the property management dashboard for this one property; it displays the same tabs as the prior EDIT with the addition of the following button links and information summary:

Button Links Summary Your Rentalbot Property's. ID: Edit Listing... Add Another Property... Name: Confirmation Template... Date Created: Reservation Template... Featured Listing Expires: Create Reservation... **Property Management Expires:** Record Inquiry... Last Updated: Rentors.org Updated: No longer applicable! Home > Owner's Dashboard > Villas de Costa Mar Unit 10 Villas de Costa Mar Unit 10 Property Management Reservations Payments Tasks Renters/Inquirers Inquiries Billing History My Profile Edit This Listing... Add Another Property. Confirmation Template.. Reservation Template. Create Reservation... Record an Inquiry.. Summary Month Your RentalBot Property ID: 36662 January February March April SMTWTFSSMTWTFSSMTWTFSSMTWTFS Name: 1 2 3 4 5 1 2 8 9 101112 3 4 5 6 7 8 9 34567 Villas de Costa Mar Unit 10 6 7 8 9 1011121314 10111121314</td 112 Date Created: 4 25 26 11/06/2005 Featured Listing Expires: 12/31/2009 SMTWTFSSMTWTFSSMTWTFSSMTW1 Property Management Expires: 12/31/2009 Last Updated 252627282930312930 2728293031 24252627282930 04/07/2008 31 Rentors.org Updated: September October November December S M T W T F S S M T W T F S S M T W T F S S M T W T F S S M T W T F S 1 2 3 4 5 6 1 2 3 4 1 1 2 3 4 5 6 1 2 3 4 7 8 9 1011 2 1 3 5 6 7 8 9 1011 2 3 4 5 6 7 8 9 1011 2 3 4 5 6 7 8 7 8 9 10111213 14151617181920 14151617181920 12131415161718 9 101112131415 14151617181920 04/07/2008 19:42:25 212223 24 25 26 27 282930 2627 28 29 30 31 30 30 Listina 282930 This listing is currently ONLINE. You can temporarily take this property offline. Not Paid! Paid In Full Partial Payment Unconfirmed TAKE OFFLINE WHAT ARE MY GROSS REVENUES? Gross Revenues for 2008

The next field is: Listing.

This allows you to take your property listing offline and put it back online.

The calendar to the right shows calendars in different tabs: Year or Month

Monthly Calendar

Monthly calendar view shows the month named in the center; to the left is the prior month to the right is the next month. Clicking on either *month's name* will show that month.

			~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	*****		
<u>Year</u>	Menth		•			···
February 4			March			April
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
<u>Meehan</u>	<u>Meehan</u>	<u>Meehan</u>	<u>Meehan</u>	<u>Meehan</u>	<u>Meehan</u>	
23	24 Thompson	25 Thompson	<b>26</b> Thompson	27	28	29
30	31					
Not Pai	d! F	Partial Paym	ent 🗾 🖡	Paid In Full	U	nconfirmed

If you click on the reservation's name it will open up that reservation in the same window and you will be directed away from this EDIT to that reservation

Footer shows color coded payment status of the booked reservation. To remove a reservation from the calendars. You will need to un-check the confirmed reservation box on Reservation under "Reservation Details". This is a great feature in the event you have not received payment and want to make the property quickly available on the calendars until payment is corrected!

# Yearly Calendar

The yearly calendar view works very much the same as the monthly you will see the present year displayed is the middle year 2008 to the left is prior year 2007 to the right is next year 2009

Year	Inth		*
2007	2	008	2009
January	February	March	April
SMTWTFS	SMTWTFS	SMTWTFS	SMTWTFS
12345	12	1	
	<b>4</b> 3 4 3 6 / 8 9	2 3 4 3 6 / 8	
2021222224252	5 10111213141316	161719192021	131413101/1019 00010000040506
2021222324232	042526272829	22242526272829	27282920
27 2029 30 31	2420202/2029	3031	27202930
May	1000	luly	August
SMTWTES		SMTWTES	S M T W T E_S
1 2 3	1234567	1 2 3 4 5	1 2
4567891		6 7 8 9 101112	3456789
1112131415161	7 151617 18 19 20 21	13141516171819	10111213141516
1819202122232	4 222324 25 26 27 28	20212223242526	17181920212223
2526272829303	1 2930	27 28 29 30 31	24252627282930
			31
September	October	November	December
SMTWTFS	SMTWTFS	SMTWTFS	<u> </u>
123456	1234	1	123456
7 8 9 1011 121	3567891011	2345678	7 8 9 10111213
1415161718192	0 <mark>121314</mark> 15 16 17 18	9 101112131415	14151617181920
2122232425262	7 192021 22 23 24 25	16171819202122	21 22 23 24 25 26 27
282930	262728293031	23242526272829 30	28293031
Not Paid!	Partial Payment	Paid In Full	Unconfirmed

Note color coded payment status for each reservation...

Note: You cannot link to the reservation in year view

The statistics displayed below on this EDIT will correspond to the actual year selected so if you selected 2007 it will move to the center and that year's calendar will be displayed and all the statistics for said year will be displayed below...

# **Statistics Shown:**

Calendar selected below is 2007; all statistics displayed below will be for said year as show in the image below...





#### WHAT ARE MY NET REVENUES?



#### WHAT'S MY % OCCUPANCY?



# **Availability Calendar Script**

This is the availability calendar script you need to copy and paste to display Rentalbot's calendar on your website.

**Calendar Parameters link** will take you to the parameters EDIT where you can select which calendar type you want to display on your website

Embed your Availabilit	<b>x</b> Calendar in any other webpage in the world!	
Just paste the following	HTML snippet wherever you'd like your calendar to appear:	
<img src="http://www.re&lt;/td&gt;&lt;td&gt;entalbot.com/servlet/com.rentalbot.image.ImageServlet/?&lt;/td&gt;&lt;td&gt;&lt;b&gt;^&lt;/b&gt;&lt;/td&gt;&lt;/tr&gt;&lt;tr&gt;&lt;td&gt;property_id=36662"/>		<b>*</b>
View the complete set of ca	alendar parameters	

#### **Availability Calendar Parameters**

Availability Calendar parameters can be used to control the display and layout of your Availability Calendar. Parameters are strung onto the end of the Image tag, strung together using &:

Parameter	Required	Default	Description
property_id	Yes	N/A	Your RentalBot Property ID. This is displayed in your Owner's Dashboard
year	No	The current year	Year to display (e.g. 2005)
month	No	N/A	Specify this parameter to display a single month
months	No	18	The number of months to display (if month is not specified)
start	No	The current month	First month to display (e.g. 5 for May)
months_per_row	No	3, 4, or 5	The number of months to display per row.
width	No	None	The width of the calendar when the unscaled size is too big.

# 18-Month Availability Calendar starting with the current month in the current year with 3 months per row, unscaled:

<IMG SRC="http://www.rentalbot.com/servlet/com.rentalbot.image.ImageServlet/?property_id=20511"/>

# 15-Month Availability Calendar starting with the current month in the current year with 5 months per row, unscaled:

<IMG

SRC="http://www.rentalbot.com/servlet/com.rentalbot.image.ImageServlet/?property_id=20511&months=15&months_per_row=5"/>

# 12-Month Availability Calendar starting with January in the current year with 4 months per row, unscaled:

<IMG

SRC="http://www.rentalbot.com/servlet/com.rentalbot.image.ImageServlet/?property_id=20511&months=12&start=1&months_per_row=4"/>

# 12-Month Availability Calendar starting with the current month in the current year with 3 months per row, scaled to a width of 300:

<IMG

SRC="http://www.rentalbot.com/servlet/com.rentalbot.image.ImageServlet/?property_id=20511&months=12&months_per_row=3&width=300"/>

### **Inquiries Form Script**

Please note your script will have your Property ID in place of the 36662 number shown here. Once you copy and paste this to your website it will display like this: Inquire about this property...

Link to our online Inquiry Form from any other webpage in the world! Just paste the following HTML snippet wherever you'd like to pop up an inquiry form: <A TARGET="inquiry" HREF="http://www.rentalbot.com/servlet/com.rentalbot.ActionServlet/? action=com.rentalbot.action.ShowPageAction&pageName=com.rentalbot.page.InquiryPage&key=36662 &decorated=false">Inquire about this property...</A>

As an added bonus you can also use the below form script to display a button which will open the same inquiry form with all your listings in a drop down menu. Replace email with your Rentalbot listing's email... Just copy and paste the highlighted code

<form>

<input type="button" name="reservation"value="Reservation Inquiry"onclick="window.open ('http://www.rentalbot.com?action=com.rentalbot.action.ShowEDITAction&EDITName=com.rentalbot.EDI T.InquiryEDIT&owner=**your@email.com**&startWith=0&decorated=false' ,'newwindow','scrollbars,resizable,dependent,width=400,height=700');" /></form>

#### Sample button:

Reservation Inquiry

Or if you only want to display one listing; use the below code with your Rentalbot property id # (replace **12345** with your Prop ID) Just copy and paste the highlighted code

<form>

```
<input type="button" name="reservation"value="Reservation Inquiry"onclick="window.open
('http://www.rentalbot.com?action=com.rentalbot.action.ShowEDITAction&EDITName=com.rentalbot.EDI
T.InquiryEDIT&key=12345&startWith=0&decorated=false','newwindow',
'scrollbars,resizable,dependent,width=400,height=700');" /></form>
```

#### Sample button:

Reservation Inquiry

# Edit This Listing

Edit This Listing...

This is the button you will always use to update your listing with the following information:

#### EDIT 1 of 7 Basic Information

Property Name: Listings Title: Number of Bedrooms: Sleeps: Long Description: Property management Company (if you use one) Property's Personal Website

#### EDIT 2 of 7 Address

Address of the Property Line 1: Line2: City: Postal Code:

It is very important that you fill this out correctly for Google Maps service to work and identify your properties location on its map. You can go to Google maps and try different addresses until you get it correctly...

#### EDIT 3 of 7 Regions & Locations

Region: Region within (other) or a new location:

EDIT 4 of 7 HAC Settings (Optional) Do you use a Calendar or Guestbook on rentors.org? Answer NO to this section as this is no longer viable YES NO Is the correct answer here; by selecting NO you will jump forward to Edit 5 of 7

#### Edit Listing (Step 5 of 7) Features, Amenities, Activities, and Policies (Optional)

The page will be where you make your selection for the above. You will also have a notes/comments area for: Payment Policy: Cancellation Policy:

#### Edit Listing (Step 6 of 7) Rates (Optional)

Please give RentalBot some idea what your rates are. You can specify multiple seasonal rates that will be used when renters search for rentals in a particular price range.

You can also choose to not add any rates here if you don't want rates to be considered in search results.

		Name	Effective Dates	Min Weekly (\$)	Max Weekly (\$)
<u>Edit</u>	<u>Delete</u>	Holiday Season	12/01/2007 - 01/31/2009	\$1300.00/week	\$1400.00/week

#### Add a new rate...

Last and final Edit is 7 of 7; uploading your images. Please make sure you have good quality images. Number your images and upload them in the sequence you want them to appear, as you will not have the option to allocate them once they have been uploaded

#### Edit Listing (Step 7 of 7) Images (Optional)

Upload photos of your property.

Image formats supported: *.JPG, *.GIF, *.PNG

Please note that image upload time varies depending on the size of the photo you upload, and the speed of your internet connection. Large pictures uploaded over dialup may take several minutes. **In the event you experience problems uploading your photo, please email it to** <u>support@rentalbot.com</u> and we will ensure it's added to your listing within 48hours.

	Image	Primary Image?
<u>Delete</u>		۲
dd more rowse for ii	photos here: mage file (*.JPG, *.GIF, or *.PNG):	

Click once and allow up to 30 seconds to process.

### End; you have successfully setup you listings profile.

Next step is your confirmation template...

# **Confirmation Template**

Confirmation Template...

Confirmation templates are used to send renters a confirmation email after you book a reservation. You can use [placeholders] that RentalBot will replace at reservation time with all the relevant details of the reservation. You can add any other text you want to customize your confirmations to be exactly how you want them to appear. (Don't worry; you'll always get a chance to preview/edit all confirmations before they are sent.)

You can use any of the following placeholders in your confirmation template. Just remember to surround placeholders with square brackets:

Placeholder	RentalBot Substitutes
[Amount]	The amount of the rental
[Checkin]	The check-in date of the rental
[Checkout]	The check-out date of the rental
[Comments]	Whatever comments you may have added to the reservation
[Logo]	Your confirmation template logo (set up on your "My Profile" page)
[My Address]	Your address, according to your RentalBot profile
[My Phone Numbers]	Your phone numbers, according to your RentalBot profile
[Nightly Rate]	A simple calculation of the "Amount" divided by the number of days
[Nights]	The number of nights
[Number Adults]	The number of adults
[Number Children]	The number of children
[Payments]	The payments associated with the rental
[Property]	The name of the property
[Renter]	The name of the renter
[Renter Address]	The mailing address of the renter
[Renter Email]	The email address of the renter

Confirmation Template:	_
Thank you for choosing us for your next vacation! This email is to confirm your reservation with us.	
Property: [Property] Renter: [Renter] Check-in: [Checkin] Check-out: [Checkout] Amount: [Amount] Number of adults: [Number Adults] Number of children: [Number Children]	
[Payments]	
Please mail checks to:	
[My Address]	
If you have any questions, please don't hesitate to contact me at one of the phone numbers below:	
[My Phone Numbers]	
Best Regards,	
Alfred Rios	
Cancel Changes Preview Save Changes	

You can use your place holders to help you format the confirmation email. I also have a few other emails that I keep in Notes and just copy and paste them into the edit email section of confirmation email. I review and make any necessary corrections review and send.

The place holders make it easy to setup this template...

# Add Another Property

Add Another Property...

Adding another property listing will walk you through the same pages as the edit property process to add your new listing.

## **Reservation Template**

Reservation Template...

Please note you first need to create a reservation the way you want your reservations to look and work. You will then save it as a template and make the following adjustments so it will always calculate the different fields correctly.

You can create a "Reservation Template" so that RentalBot will remember the way you like to break down a reservation into payments, expenses, and tasks. In addition, RentalBot will remember how far in advance you like your payments paid and reminders sent.

RentalBot uses your Reservation Template to default payments, expenses, tasks, and dates for new reservations. Don't worry, you'll always be able to change these things around after RentalBot defaults them for you for any particular reservation.

Below is the relevant details of the reservation we'll use as your template. Please review the amounts and dates below to tell RentalBot whether the amounts are percentages or flat rates, and whether the dates should be interpreted relative to check-in or the date booked. That way, RentalBot will know how to default payments, expenses, and tasks in the future.

The reservation template will be displayed in the image below and we will break each section down in the pages that follow, as this is one of the most important of all the tools you will have at your disposal in Rentalbot...

Image of the Reservation and its different components:

- Reservation Details
- Payments
- ExpensesTask

Decomption Datally					
Reservation Details					
Villas de Costa Mar Unit 10 M					
late Souhard:					
03/27/2008					
Trace for 2 mil					
10/01/2008					
bech thut:					
0/15/2008					
otal Amount (USD):					
560.00					
Payments					
ou can break down the rental into doe or mo entalliot will email you a remonder on the Se you don't went Sentaliot to send you a rem	re Payments to be paid by the retter of Reminder date. ninder, unifield the "Send Reminder"	. When you're paul; just che thetiches. If you don't east	dic the "Paid" theoldox and to break down the rental in	d fill in the Date Paid. If you are a	or paid by the Due D
ayment	Amount (USD)	Amount is a	Due Date	Date is relative to	Reminder
Depose	300.00	Percentage M	04/03/2008	Check-in	C Yes
Rental Pint 1	750.00	Percentage w	08/03/2008	Check-in 💌	T Yes
	No. of the local sector of	and the second s	800010008	Check-in M	C. vas
Rental Pint 2	750.00	Percentage M	0000515000		
Rental Pint 2 Return Deposit	-300.00	Percentage *	10/22/2008	Check in 💌	T Tes
Rettal Pmt 2 Return Deposit Expenses	-300.00	Percentage M	10/22/2008	Check-in 👻	🗆 7es
Rental Pint 2 Return Deposit Expenses ou can track expenses related to this rental moder to pay that expense.	750.00 -300.00	Percentage w	19/22/2008	Check-in	ves
Rental Pint 2 Return Deposit Expenses So can had a sequences related to this rental moder to pay that expense. Spense	750.00 -300.00 D the expense is a payment plu new Amount (USD)	Percentage v Percentage v d to make (like taxes), you Amount is a	19/22/2008	Check-in v f a reminder data to have flantali Date is relative to	T ves tot sutamatically earn <b>Reminder</b>
Rental Pint 2 Return Deposit Expenses In car track expenses related to this rental moder to pay that expenses <b>xpense</b> Property Mgmt	D the expense is a payment plus nee Amount (USD)	Percentage w Percentage w of to make (like taxes), you Amount is a Percentage w	10/22/2008	Check-in v d a reminder data to have Bentali Date is relative to Check-in v	Tes tot automatically earn Reminder
Rental Pint 2 Return Deposit Expenses In car hadd expenses related to this rental, maker to pay that expenses Spense Property Mgmt Anid Service	750.00 -300.00 If the expense is a payment plus new Amount (USD) 30.00 60.00	Percentage v Percentage v	10/22/2008	Check-in v d a reminder data to have flexitalit Date is relative to Check-in v Check-in v	tes
Rental Pint 2 Return Daposit Expenses page that expenses related to this rental minder to pay that expenses Property Mgmt Maid Service Tasks	750.00 -300.00 D ¹ file expense is a payment plus new Amiount (USD) 30.00 60.00	Percentage v Percentage v  d to make (like taxes), you Amount is a Percentage v  Percentage v	14/22/2008	Check-in Che	Tes      Tes      Reminder      Yes      Yes      Yes
Rental Pint 2 Return Deposit Expenses Expenses Property Mgmt Maid Service Tasks Dutas hads table accorded with this rental	750.00 -300.00 If the expense is a payment plus tee Amount (USO) 30.00 60.00 	Percentage w Percentage w of to make (like tenne), you Amount is a Percentage w Percentage w	Due Date 09/30/2008	Check-in Che	iot automatically earn Reminder Ves yas
Rental Pint 2 Return Daposit Expenses Expenses Property Mgmt Maid Service Tasks rus are track tasks executated with this rental ask	750.00       -300.00       D ¹ fite expense is a payment put new       Amount (USD)       30.00       60.00	Percentage  Percentage  Amount is a Percentage  Percen	Terr specify is due date an Due Date Os/30/2008 09/30/2008	Check-in Character for the set of a reminder data to have flartali Date is relative to Check-in Check-in Chec	Tes  Reminder  res  eminder
Rental Pint 2 Return Deposit Expenses Expenses Property Mgmt Maid Service Tasks Contract Received & Recorded	750.00       -300.00       D file expense is a payment plus real       Amiount (USD)       30.00       60.00	Percentage  Percen	Terr specify is due date an Due Date Day30/2008 09/30/2008 carrily the an energy service Relative t Check-in	Check-in Che	eminder
Rental Pint 2 Return Deposit Expenses Expenses Property Mgmt Maid Service Tasks Contract Received & Recorded Right thereing Recorded	750.00 -300.00 D the expense is a payment put real Amount (USO) 30.00 60.00 52pcc/fg a due data and a reminder	Percentage  Percen	Tarrapacify is due data an Due Date Ogra0/2008 09/30/2008 09/30/2008	Check-in  Check-	tot sutematically ear Reminder Yes minder Yes aminder Yes
Rental Pint 2 Return Deposit Expenses For car track expenses related to this rental moder to pay that expenses Property Mgmt Waid Service Tasks Tasks Contract Received & Recorded Pight theorary Recorded Pight theorary Recorded Pight Mgmt & Cleaning Bit	750.00       -300.00       D ¹ file expense is a payment gau new       Amount (USD)       30.00       60.00	Percentage  Percen	initial constraints of the second sec	Check in  Check	tet substratically earn Reminder Yes seminder Yes Yes Yes
Rental Pmt 2 Return Deposit Expenses Expenses Property Mgmt Maid Service Tasks Contract Received & Recorded Flight Ibierary Recorded Property Mgmt & Cleaning Bill Track Flight - Arrival	750.00 -300.00 If the expense is a payment plus new Amount (USD) 30.00 80.00 1. Specify a due data and a reminder	Percentage  Percen	Ingr22/2008	Check-in  Check-	Tes      Tes      Keminder      Yes      Yes      Was      Yes      Ye

#### **Reservation Details**

Reservation Details * Property:	Property: You can quickly change or move gue to another property			
Villas de Costa Mar Unit 10 💌	Date Booked:			
Date Booked:	Check In:			
03/27/2008	Check Out:			
Check In:	Total Amount (ourran ou). This will be in the			
10/01/2008	I otal Amount (currency): This will be in the			
Check Out:	selected currency selected in profile			
10/15/2008				
Total Amount (USD):	These are pretty simple details to understand.			
1500.00	These will also show up in your confirmation			
h	email.			

# Payments Template Setup

You can break down the rental into one or more Payments to be paid by the renter. When you're paid, just check the "Paid" checkbox and fill in the Date Paid. If you are not paid by the Due Date, RentalBot will email you a reminder on the Send Reminder date.

If you don't want RentalBot to send you a reminder, uncheck the "Send Reminder" checkbox. If you don't want to break down the rental into payments at all, click the Remove button beside each payment.

Payments					
You can break down the rental into one or more Pay RentalBot will email you a reminder on the Send Ren	yments to be paid by the rente minder date.	r. When you're paid, just cheo	k the "Paid" checkbox ar	d fill in the <b>Date Paid.</b> If you are no	ot paid by the Due Date,
If you don't want RentalBot to send you a reminder, payment.	, uncheck the "Send Reminder"	checkbox. If you don't want t	o break down the rental i	nto payments at all, click the <b>Remo</b>	<b>ve</b> button beside each
Payment	Amount (USD)	Amount is a	Due Date	Date is relative to	Reminder
Deposit	300.00	Flat Rate 💌	04/03/2008	Date booked 💌	Ves
Credit Card Fee	25.00	Flat Rate 💌	08/03/2008	Check-in 💌	Ves
Rental Pmt 1	750.00	Percentage 💌	08/03/2008	Check-in 🗸	Ves
Rental Pmt 2	750.00	Percentage 💌	09/02/2008	Check-in 💌	Ves
Return Deposit	-300.00	Flat Rate 💌	10/22/2008	Check-in 🗸	Ves

You will have the options in payments to setup your payments as flat rate or percentage. Please note the deposit are usually flat, Flat fees do not change. If you did change the amount and did a save template they will show the new amount going forward.

The percentage fields will be calculated as will the dates so if you set the first payment as 60 days from check in and the second payment as 30 days before arrival that is how they will show as they are relative to check in date. The deposit is relative to date booked and will calculate as such each time you book a new reservation.

You will have the option to delete or add a field in the reservation, this is the reservation template view we are reviewing now. *Tip: Rental Payment 1, Rental Payment 2 can easily be edited to Rental Payment if you delete Rental Payment 2; work smart!* 

Note you can always edit a reservation add or delete fields and then save it as a template and it will replace the prior template with your new setup.

# Expenses Template Setup

You can track expenses related to this rental. If the expense is a payment you need to make (like taxes), you can specify a due date and a reminder date to have RentalBot automatically send you a reminder to pay that expense

Expenses					
You can track expenses related to this rental. If t reminder to pay that expense.	the expense is a payment you nee	ed to make (like taxes), you	can specify a due date a	nd a reminder date to have RentalB	ot automatically send you a
Expense	Amount (USD)	Amount is a	Due Date	Date is relative to	Reminder
Property Mgmt	30.00	Flat Rate	09/30/2008	Check-in 🗸	✓ Yes
Maid Service	60.00	Flat Rate	09/30/2008	Check-in 🗸	Ves

Same as in payments you will have the choice of percentage or flat amount. In this example the expenses are both flat charges that need to be paid

### **Tasks Template Setup**

You can track tasks associated with this rental. Specify a due date and a reminder date if you'd like RentalBot to send you an email reminder for the task.

u can track tasks associated with this rental. Specify a due	adate and a reminder date if you'd like RentalBot to	send you an email reminder for the task.	
ask	Complete By	Relative to	Reminder
Contract Received & Recorded	04/05/2008	Check-in	✓ Yes
Flight Itinerary Recorded	09/08/2008	Check-in	V Yes
Property Mgmt & Cleaning Bill	09/30/2008	Check-in	V Yes
Track Flight - Arrival	10/15/2008	Check-in	V Yes
Return Deposit	10/22/2008	Check-in 💌	✓ Yes

Tasks are a great way to stay organized and always meet your deliverables. Along with reminders for payments and expenses task and tasks reminders let me know when I need to action something.

You are now have the knowledge you need to properly setup a reservation, next step...

**Tip:** add the reservation calendar to your website and process a dummy reservation with your name and email for a future date a year away and change the inquiry to booked and setup your new reservation. After you are done test it the same way...

**Tip:** Note with the advent of technology I can track my guest's flights and communicate information to my property manager in the event they are delayed. I have even setup my property managers phone as well as my own phone number in some of the airlines website and we get a call if the flight is delayed and when the flight leaves. All you need is the departure airport's code, airline, flight number and arrival airport's code and we always ask for these.

# **Create Reservation**

Country: United States

Create Reservation...

Or; clicking on the create reservation will take you to the page pictured below. You will have the option of electing a name from the drop down menu identified as Renters. Or adding a new renter, we will show you an image of both choices.

Create Re	eservation (Step 1 of 3)
Choose Renter  * Renter: Acevedo, Edwin  OR add a new Renter  Cancel Next	
Create new Renter	If you select to add a new renter you will be taken to the "Create new Renter" page pictured her to the left. Please note the comments field was omitted in the picture. Once you fill in all the information and do a save this renter will be added to the drop down menu and renters/inquirers list which will be covered later on Once you complete and save you will be taken to the next page pictured below.
Address Line 1: Line 2: City: State: [Select State] Postal Code:	

~

#### f 3)

#### Create Reservation (Step 2 of 3)

Reservation Details					
Villas de Costa Mar Apt 09					
* Renter:					
B, C 🗸					
* Check In:					
* Check Out:					
* Total Amount (USD):					
0.00					
This is the <i>total</i> amount of the rental, no	ot the net amount you receive.	You'll get a c	hance to break it do	own by payment and o	other expenses on the next page.
		Cancel N	lext		

Here you will need to select the arrival and departure dates and add the rental amount you will be collecting from this renter.

Once you complete this and click next you will be taken to your reservations page...

The reservations will be broken down into its separate fields, as it is too large a page to display as one.

Create Reservation (Step 3 of 3)
Renter
* Renter:
B, C 🖌
Email address:
ckmlq@yahoo.com
Country:
US
Reservation Details Property:
Villas de Costa Mar Apt 09
* Date Booked:
04/09/2008
* Check In:
01/23/2009
* Check Out:
01/30/2009
Number Adults:
2
Number Children:
0
* Total Amount (USD):
1425.00 This is the <i>total</i> amount you will be receiving from the renter.

#### Confirmed? (Renters will only see *confirmed* reservations on your calendar.)

#### Exclude from reports?

The top part Renter & Reservation Details will be filled in as you already took care of this.

Please note the comments field was removed in the above picture.

Below the comments field you will have two choices **Confirmed?** - If selected this reservation will show up in your calendar if it is not selected it will not be displayed on your calendar

Exclude from reports? If this is checked the reservation will be excluded from your reports. I always select this for my time at my apartments so the reports do not reflect it.

This is another very important field that needs to be kept up to date!

~ <b>T</b>	his rental originated f	rom	
		UIII	
۲	Telephone		*
0	OR, define a new rental source:		

If you clicked on this field's drop down you will see all the listing sites I list with along with referral information and telephone as it was for this reservation.

Keeping this correctly updated when you enter a reservation will produce for you one of the most important statistics you will need when it comes to relisting your rental with an online listing site. If the report does not show that listing site as getting you inquiries or bookings why list with them again? No ROI no re-listing why waste the money. I have gone back to listing sites and told them you did not produce any inquiries for me so I am not listing with you again. Eight out of ten times they give you an extended grace period with hopes of you getting inquiries and re-listing with them.

This along is worth the price you pay for these tools and services!

The only difference in the below pictures of the reservations from the template setup is the add, remove buttons and the actual information so we will not cover each field again but just show you how they look. Also at the bottom of the reservation you will have the below buttons to make a selection from, they are self-explanatory.

Cancel Changes	Delete Reservation	Save Reservation	Use as Template	Send Confirmation
----------------	--------------------	------------------	-----------------	-------------------

#### - Payments

Payment	Amount	t (USD)	Due Date		Date Re	ceived	Rem	ind Me Da
					Recei	ved?	⊠ s	end Remind
Deposit	300.00		04/09/2008				04/09	9/2008 📑
					Recei	ved?	<b>⊠</b> s	end Remind
Credit Card Fee	25.00		11/25/2008				11/25	5/2008 📑
					Recei	ved?	🗹 s	end Remind
Rental Pmt 1	700.82		11/25/2008				11/29	5/2008
					Recei	ved?	V s	end Remind
Rental Pmt 2	700.82		12/25/2008				12/25	5/2008 🧮
					Recei	ved?	🗹 s	end Remind
Return Deposit	-300.00		02/13/2009				02/13	3/2009
penses related to this rental. If the expe	ense is a payment you need to m	nake (like taxes), yr	ou can specify	r a due date :	and a reminde	er date to ha	ve RentalBol	t automatica
penses related to this rental. If the expe hat expense.	ense is a payment you need to m	nake (like taxes), yo	ou can specify	a due date :	and a reminde	er date to ha	ve RentalBo	t automatica
penses related to this rental. If the expe hat expense. Expense	ense is a payment you need to m Amount (USD)	nske (like taxes), yr Due Date	ou can specify	Date Paid	end a reminde	er date to har Remind M	ve RentalBo e Date	t automatical Check
penses related to this rental. If the expense, <b>Expense</b>	ense is a payment you need to m Amount (USD)	nake (like taxes), yr Due Date	ou can specify	Date Paid	and a reminde	er date to har Remind M Send Re	ve RentalBo e Date minder?	t automatical
penses related to this rental, If the expense, Expense Property Mgmt	Amount (USD)	nske (like taxes), yr <b>Due Date</b> 01/22/2009	ou can specify	Date Paid	end a reminde	er date to har Remind M Send Re 01/22/2009	ve RentalBo e Date eminder?	t automatica
penses related to this rental. If the expense, Expense Property Mgmt	ense is a payment you need to m Amount (USD) 30.00	Due Date	ou can specify	Date Paid	end a reminde	er date to har Remind M Send Re 01/22/2009 Send Re	ve RentalBo e Date minder? minder?	t automatica Check
penses related to this rental, If the expense <b>Expense</b> Property Mgmt Maid Service	Amount (USD)	naice (like taxes), yr Due Date 01/22/2009 01/22/2009	ou can specify	Date Paid?	and a reminde	er date to have <b>Remind M</b> Send Re 01/22/2009 Send Re 01/22/2009	e RentalBo e Date eminder? eminder?	t automatical
enses related to this rental. If the expense Expense Property Mgmt Maid Service	Amount (USD)	nake (like taxes), yr Due Date 01/22/2009 01/22/2009	ou can specify	Date Paid?	end a reminde	er date to har <b>Remind M</b> Send Re 01/22/2009 Send Re 01/22/2009	ve RentalBo e Date eminder? eminder?	t automatical
enses related to this rental. If the expense, Expense Property Mgmt Maid Service e	ense is a payment you need to m Amount (USD) 30.00 60.00	nake (like taxes), yr Due Date 01/22/2009 01/22/2009	ou can specify	Paid?	end a reminde	er date to hav Remind M Send Re 01/22/2009 Send Re 01/22/2009	ve RentalBol e Date eminder? eminder?	t automatica
Property Mgmt Maid Service B Task	ense is a payment you need to m Amount (USD) 30.00 60.00 due date and a reminder date if	oske (like taxes), yr Due Date 01/22/2009 01/22/2009 ysu'd like RentalBo Complete By	t to send you	Paid?	ninder for the mpleted	er date to hav Remind M Send Re 01/22/2009 Send Re 01/22/2009 task.	e Date eminder? eminder? T	t automatical Check
Property Mgmt Maid Service a	ense is a payment you need to m Amount (USD) 30.00 60.00 due date and a reminder date if	vou'd like RentalBo Complete By	t to send you	a due date a Date Paid? Paid? Paid? Paid? an email rer Date Co Comp	ninder for the	er date to har Remind M Send Re 01/22/2009 Send Re 01/22/2009 task.	e RentalBo e Date eminder? eminder? Remind I Send F	t automatica Check
Property Mgmt Maid Service B Contract Received & Record	inse is a payment you need to m Amount (USD) 30.00 60.00 due date and a reminder date if fed	vaice (like taxes), yr Due Date 01/22/2009 01/22/2009 yrou'd like RentalBo Complete By 07/28/2008	t to send you	a due date a Date Paid? Paid? Paid? Paid? an email rer Date Co Comp	ninder for the mpleted	er date to har Remind M Send Re 01/22/2009 Send Re 01/22/2009 task.	Remind I Second Part Remind I Second Part Second Part	Me Date
Property Mgmt Maid Service B Contract Received & Record Elight linerary Recorded	ense is a payment you need to m Amount (USD) 30.00 60.00 due date and a reminder date if fed	vou'd like RentalBo Complete By 07/28/2008	t to send you	a due date a Date Paid? Paid? Paid? Paid? Paid? Comp	ninder for the mpleted lete?	er date to har Remind M Send Re 01/22/2009 Send Re 01/22/2009 task.	Remind I Send F 07/28/200	t automatical Check
Property Mgmt Maid Service Contract Received & Record Flight linerary Recorded	inse is a payment you need to m Amount (USD) 30.00 60.00 due date and a reminder date if led	vevid like RentalBo Complete By 07/28/2008	t to send you	a due date a Date Paid? Paid? Paid? Paid? Paid? Comp Comp Comp	ninder for the mpleted lete?	er date to har Remind M Send Re 01/22/2009 Send Re 01/22/2009 task.	Remind I Send F 07/28/200	t automatical Check
Property Mgmt Maid Service B Contract Received & Record Flight linerary Recorded Property Mgmt & Cleaning Bi	inse is a payment you need to m Amount (USD) 30.00 60.00 due date and a reminder date if fed	veice (like taxes), yr Due Date 01/22/2009 01/22/2009 you'd like RentalBo Complete By 07/28/2008	t to send you	a due date a Date Paid? Paid? Paid? Paid? Paid? Comp Comp Comp	ninder for the minder for the mpleted lete?	er date to har Remind M Send Re 01/22/2009 Send Re 01/22/2009 task.	Remind I Send F 07/28/200 Send F 12/31/200 Send F 01/22/200	Me Date Reminder? Reminder? Reminder? Reminder? Reminder? Reminder?
Property Mgmt  A associated with this rental. Specify a  Task  Contract Received & Record  Flight linerary Recorded  Property Mgmt & Cleaning Bi	inse is a payment you need to m Amount (USD) 30.00 60.00 due date and a reminder date if led	valice (like taxes), yr Due Date 01/22/2009 01/22/2009 vou'd like RentalBo Complete By 07/28/2008	t to send you	a due date a Date Paid? Paid? Paid? Paid? Paid? an email rer Date Co Comp Comp Comp Comp Comp	ninder for the mpleted lete? lete? lete? lete?	er date to har Remind M Send Re 01/22/2009 Send Re 01/22/2009 task.	Reminder? Reminder? Send F 07/28/200 Send F 12/31/200 Send F 01/22/200 Send F 01/22/200	t automatical Check
Property Mgmt Maid Service  Contract Received & Record Flight linerary Recorded Property Mgmt & Cleaning Bi Track Flight - Arrival	inse is a payment you need to m Amount (USD) 30.00 60.00 due date and a reminder date if fed	vicie (like taxes), yr Due Date 01/22/2009 01/22/2009 vou'd like RentalBoc Complete By 07/28/2008 12/31/2008 01/22/2009 01/22/2009	to send you	a due date a Date Paid? Paid? Paid? Paid? Paid? Comp Comp Comp Comp Comp	ninder for the mpleted lete? lete? lete?	er date to har Remind M Send Re 01/22/2009 Send Re 01/22/2009 task.	Remind I Send F 07/28/200 Send F 07/28/200 Send F 12/31/200 Send F 01/22/200 Send F 01/22/200	Me Date Reminder? B R R R R R R R R R R R R R R R R R R

As you can see in the above pictures you have a remove button for each field and an add button at the bottom of each. You can also edit any of the fields, as they are not hard coded with the text. Dates can also be changed.

As you check the dates received and dates completed that triggers the reminders note to send an email as they have already been addressed and or completed.

## **Record an Inquiry**

```
Record an Inquiry...
```

Record an inquiry is the last button in the Property Management Dashboard all the others are tabs and some will take you to the same task some a little different and this will be explained next.

Once you click on the Record an Inquiry you will see the below page open. If you look close you will recognize this page as you have seen it before. If you did recognize it congratulations! You are getting familiar with Rentalbot.

	Record Inquiry (Step 1 of 2)
Choose Inquirer	]
Acevedo, Edwin	▼
OR add a new Inqui	irer
Cancel Next	

Same as in the reservations setup you have a choice to select a name or enter a new name. All inquiry and renters are stored in the inquiries/renters page and can be searched by the last name, more on this later...

If you select to enter you will get the same page as in reservations so we will skip that page and go on, select a name and right into Record Inquiry.

The below Inquiry pictures have all been added to one page for better viewing.

The comments page was not deleted in the below picture to give you an idea as to what it could be used for. I also add the itinerary, check information PayPal payment IDs.

This Inquiry Originated from: This is the same as the reservations you want this information to be up to date and correct, as your reports will gather its statistics from this field.

I also added a picture of all the buttons we covered from the Property Management Dashboard at the end of the below page...

IMPORTANT: you need to enter all inquiries into Rentalbot to take advantage of the tools and services provided, that you are paying for. If you don't enter inquiries and only do bookings your stats will not be correct, plus you will lose all the client information you will need to take advantage of the great email marketing service Rentalbot has to offer; marketing is how you get bookings! Inquiries is how you get clients; both now and in the future via email marketing! Built your client base!

# **Record an Inquiry**

- Inquirer	
Inquirer:	
<u>B, C</u>	
Email address:	
ckmlg@yahoo.com	
Country:	
US	
_ Inquiry	
* Property:	
Villas de Costa Mar Unit 10 💌	
* Inquiry Date:	
04/09/2008	
* Requested Checkin:	
* Requested Checkout:	
Rate quoted:	
1,510	
* Number of adults:	
2	
* Number of children (18 and under):	
2	
Comments:	
Length of stay: 7 Nights	~
Nightly Rate: \$230	
Additional Guest: \$0	
Subtrotal Guest: \$0	
Maid Service: \$0	
Credit Card Fee: \$25	
New Sub Total: \$1,535	
Refundable Deposit: \$300	
Total Amount Due: \$1,835	
	×.

- TI	his inquiry originated	from		
۲	A1 vacation rentals		~	
0	OR, define a new inquiry source	:		
	Cancel Changes	Save and Return	Save and Add another	

# **Owner's Dashboard**

Property Management	Reservations Payments Tasks R	enters/Inquirers   Inquiries   Billing H	listory My Profile	
	Edit This Listing	Add Another Property		
	Confirmation Template	Reservation Template	Create Reservation	Record an Inquiry

#### <u>Owners Dash Board</u>

#### **Reservations and Inquiry Statistics**

The rest of the information on the dashboard not displayed or explained above will be covered here very briefly. Please note this is all very important information when you are budgeting for next year's marketing and listings expenses



#### WHERE ARE MY INQUIRIES COMING FROM IN 2007?

- 1. RentalBot (46% of your inquiries originated from RentalBot)
- 2. Telephone (10% of your inquiries originated from Telephone)
- 3. CyberRentals.com (7% of your inquiries originated from CyberRentals.com)
- 4. Homeaway Rentals p319829 (7% of your inquiries originated from Homeaway Rentals p319829)
- 5. Great Rentals (6% of your inquiries originated from Great Rentals)
- 6. VRBO (4% of your inquiries originated from VRBO)

#### WHERE ARE MY RENTALS COMING FROM IN 2007?

- 1. Telephone (50% of your rentals came from Telephone)
- 2. RentalBot (33% of your rentals came from RentalBot)
- 3. Great Rentals (16% of your rentals came from Great Rentals)
- 4. A1 vacation rentals (0% of your rentals came from A1 vacation rentals)
- 5. CyberRentals.com (0% of your rentals came from CyberRentals.com)
- 6. Email (0% of your rentals came from Email)

#### WHAT SOURCES ARE MOST EFFECTIVE IN 2007?

- 1. Telephone (42% of the inquiries from Telephone turned into rentals)
- 2. Great Rentals (25% of the inquiries from Great Rentals turned into rentals)
- 3. RentalBot (6% of the inquiries from RentalBot turned intorentals)
- 4. A1 vacation rentals (0% of the inquiries from A1 vacation rentals turned into rentals)

- 5. CyberRentals.com (0% of the inquiries from CyberRentals.com turned into rentals)
- 6. Email (0% of the inquiries from Email turned into rentals)

Only the first six were selected from each field for this rental unit. This rental unit actually went online in March 2007 so it did OK for a new rental unit.

Next we will cover the tabs...

#### In the following pages we will cover the tabs...



#### **Reservations**

Payments Tasks Renters/Inquirers Billing History My Profile

Reservations; will open a page with all your reservations as pictured below...

section Melanethania Revervativ	na Examenta Jasita Senteralinnarena Ir	motore Difficul History My Crofile		
Villas de Costa Mar Apt 09 💌 All Properties	Veant 2008 M Create Res	iervation		Concised To Ex
Villas de Costa Mar Apt 09 Villas de Costa Mar Unit 10	Renter	Rental Dates	Amount (USD)	Source
Villas de Costa Mar Apt 19	Vasallo, William	01/05/2008 - 01/12/2008	1230.00	Telephone
Villas de Costa Mar Apt 09	Leornard, 3m	01/24/2008 - 02/02/2008	1500.00	Telephone
Villas de Costa Mar Apt 09	Hamar, Mitchell & Kimberly	03/15/2008 - 03/22/2008	1100.00	Homeaway Rentals p3 9829
Villas de Costa Mar Apt 09	Stuart, Anne	03/23/2006 - 03/27/2008	785.00	Great Rentals
Villas de Costa Mar Apt 09	Christopher, Howard	04/09/2006 - 04/16/2006	1000.00	RentaBot
Villas de Costa Mar Apt 09	Pla, Angel	07/02/2008 - 07/09/2008	1195.00	Rentalbot - Repea Guest
Villas de Costa Mar Apt 09	Alveno, Carol & David	07/30/2008 - 68/07/2006	1110.00	Vacation Home Rentals
Villas de Costa Mar Apt 09	Rios, Albert	10/01/2008 - 10/15/2008	1525.00	Telephone

You have several selection options of how you want to view your reservations they are from left to right.

**Property view**, you have a drop down menu which you can select to view reservations for all properties or each properties reservations.

Year view; you can select to view whatever year you want. If you have been with RentalBot since its inception you will have 2004 in the dropdown. Presently it will display out to the year 2010.

**Create Reservation**; this will take you to the create reservation page which we have already covered.

**New Download to Excel;** once you click on this it will download whatever information you have selected to view by selecting property and year to Excel.

Links; you can link to any one of the reservations by clicking on the Rental Dates; these will open that reservations page.

# **Payments**

By now you will start to see the same selection choices from page to page. This helps you get navigate the different tools and services in Rentalbot.

Property Management Reservations Payment tracking is part of res	Payments Tasks Rentered	Inquirers Inquiries Billing History My P ecord a new reservation, go to your	rofie r property's detail page a	nd click "Create Reserva	tion*.	
Property	Renter	Paid and Unpaid Payments Paid and Unpaid Payments Paid Payments Only Unnaid Payments Only	Payment	Amount (USD)	Downke	oad To Ex Paid
Villas de Costa Mar Apt 09	Christopher, Howard	04/09/2008 - 04/16/2008	Returned Deposit	-300.00	04/30/2008	
Villas de Costa Mar Apt 09	Alverio, Carol & David	07/30/2008 - 08/07/2008	Rental Payment 1	555.00	06/01/2008	
Villas de Costa Mar Apt 09	Alverio, Carol & David	07/30/2008 - 08/07/2008	Rental Payment 2	555.00	07/01/2008	
Villas de Costa Mar Apt 09	Pla, Angel	07/02/2008 - 07/09/2008	Returned Deposit	-150.00	07/22/2008	
Villas de Costa Mar Apt 09	Rios, Albert	10/01/2008 - 10/15/2008	Rental Pmt 1	750.00	08/03/2008	
Villas de Costa Mar Apt 09	Rios, Albert	10/01/2008 - 10/15/2008	Credit Card Fee	25.00	08/03/2008	
Villas de Costa Mar Apt 09	Alverio, Carol & David	07/30/2008 - 08/07/2008	Returned Deposit	-300.00	08/20/2008	
Villas de Costa Mar Apt 09	Rios, Albert	10/01/2008 - 10/15/2008	Rental Pmt 2	750.00	09/02/2008	
Villas de Costa Mar Apt 09	Rios. Albert	10/01/2008 - 10/15/2008	Return Deposit	-300.00	10/22/2008	

You have the same property and year selection in the payments page. You are also able to download this to Excel, as it will be in all the different pages that have information you may want to store or use for your business records

Information displayed here is; Property, Renter, Rental Dates, Payment, Amount, Due Date and Paid which will display the paid date if you are viewing paid only or both.

The payments helps you keep tract of payments due to you from the renters, if you selected reminders you will also receive an email reminder on the date you selected in the reservations payments section.

This is a quick view to show when/what payments are due without having to go into each reservation.

Three choices to view are;

- Paid & Unpaid Payments only
- Paid Payments Only
- Unpaid payments only

# <u>Tasks:</u>

Tasks	l.				
Property Management Reservations	Payments Tasks Renters(Incl	airers Inquiries Billing History My Pr	ofile		
Tasks are a part of reservation	management. To record a ne Year: 2008 Years Show: Inc	w reservation, go to your propert complete Tasks Only	ry's detail page and click "Create Rese	rvation*.	Download To Excel
Property	Renter	Rental Dates	Task	Due Date	Complete
Villas de Costa Mar Apt 09	Christopher, Howard	04/09/2008 - 04/16/2008	Deposit returned on	04/24/2008	
Villas de Costa Mar Apt 09	Alverio, Carol & David	07/30/2008 - 08/07/2008	Deposit returned on	08/14/2008	
Villas de Costa Mar Apt 09	Rios, Albert	10/01/2008 - 10/15/2008	Elight Itinerary Recorded	09/08/2008	
Villas de Costa Mar Apt 09	Rios, Albert	10/01/2008 - 10/15/2008	Property Mgmt & Cleaning Bill	09/30/2008	
Villas de Costa Mar Apt 09	Rios, Albert	10/01/2008 - 10/15/2008	Track Flight - Arrival	10/15/2008	
Villas de Costa Mar Apt 09	Rios, Albert	10/01/2008 - 10/15/2008	Return Deposit	10/22/2008	

Tasks just like payments are setup in your reservations page. Task has the same views as payments the only difference here is the show and completed.

Show; provides you with three choices of information to view, Complete & Incomplete Tasks, Completed Tasks and Incomplete d Tasks.

**Task;** column shows the tasks descriptions and is also a link back to the reservation that task pertains to.

Completed; will show you date completed when you select completed or both.

This is another quick view to track your tasks and keep you updated as to what has been completed and more important what still needs to be done!

On to the next tab: Renters/Inquirers, this tool/service are also another very strong tool you can use for marketing to everyone in your databases. I will explain how in the highlights after the instructions...

# **Renters/Inquirers:**

	Renters/Inquirers				
Property Management	Reservations Payments Tasks Rent	ers/Inquirers <u>Inquiries</u> <u>Biling Hist</u>	ary My Profile		
Add renter S	Send Email				Download To Excel
		ALL A B C D E F G H I J K L M M	IOPQRSTUVWXYZ		
Name	Email	Home Phone	Work Phone	Cell Phone	Туре
<u>One, First</u>	fone@vdcm.net	302-135-5896			Inquirer
one, second	<u>sone@vdcm.net</u>	302-589-1236			Inquirer

Please note the above is a dummy account setup to display this page since it does show email and phone numbers and our policy is not to share these with anyone.

Depending on how you view this list it can be very large if you select the all view. Clicking on each letter will display everyone whose last name starts with the selected letter.

Add Renter; will allow you to add a new renter's information to this database.

Excel; you can also download all this information to Excel!

**Type,** will show you what database that person is stored in. There are two database tables Inquiries table and Renters table. Everyone who you have ever booked a reservation for in RentalBot will be in the renters table. If you entered the inquiry and never booked a reservation for that person; GREAT job! They are stored in the inquiries table and you have true stats and a very powerful marketing item, Potential Clients!

Type in conjunction with Send Email is a very powerful tool. You can send an email to everyone in this list, to Renters only, Inquirers only or various other combinations.

Each person will receive the email addressed to them at the email address you have in their profile and no one will see any other email addresses on said email note.

This is a very powerful tool for marketing your specials, discounts and getting bookings during your slow season.

On to the mechanics of Send Emails...

# Send Emails:

Send Email...



Three step process to send emails:

Select your target audience from the drop down instep 1 of 3

- All Renters & Inquirers
- Renters Only
- Future Renters Only
- Past Renters Only
- Inquirers Only

This is a powerful target marketing tool that allows you to select your target audience



Once again this is a dummy account, depending on how long this list could be very long. We tallied one account and it had 949 inquiries only.

You need to be vigilant and keep a list (*Removal Request List*) of people who ask you not to email them and deselect their names by just selecting the checked box and un-checking it will not send an email to that person. All inquiries without emails will show up with un-check box; system knows to not to send said emails with un-checked box.

#### Send Email (Step 3 of 3) Compose Email

Emails sent from RentalBot will be sent to your Renters/Inquirers individually. No recipient will see anyone else's email on the "To:" line. Emails are delivered to them as if they were the only recipient. You will also receive a copy.

You may embed the placeholders' %firstName% or %lastName% anywhere you'd like the renter/inquirer's first or last name to appear in the email.

Í 📼	Send Email (Step 3 of 3)
Emails sent from Re were the only recipi	ntalBot will be sent to your Renters/Inquirers individually. No recipient will see anyone else on the "To:" line. Emails are delivered to them as if they ient. You will also be sent a copy.
From: Alfred Rios [al Date: 04/10/2008 23: To: One, First [fone@	fred@vdcm.net] :13:58 vdcm.net]; one, second [sone@vdcm.net]
You may embed the p Subject:	Jaceholders %FirstName% or %lastName% anywhere you'd like the renter/inquirer's first or last name to appear in the email.
* Message to send:	
Dear %firstName%,	
	×.
	Cancel Back Send Email

You will first enter your subject, leave or remove the "Dear %Name% placeholder, paste/enter your emails content, signature, review edit and Click Send. You will receive the following confirmation of send.

Please note you may have to wait a few seconds depending on the number of emails in the list.

You will get the acknowledgement, click OK and you are done. Check your email box for your copy of email sent... **Tip:** We Suggest test send one email to self; to review and ensure everything is working correctly, spacing and signature looks professional.

Your email, "Sample Email", was sent to the following: • One, First [fone@vdcm.net] • one, second [sone@vdcm.net]
A copy of this email has also been sent to you.
ΟΚ

Once you click OK and this window closes you will be back at the Renters/Inquirers page.

Below is the sample email that was sent:



These are very powerful marketing tools. You also have the option of building a very large database of clients by downloading these in Excel and uploading them to an Access database which is what we suggest. You should get into the habit of backing up your information locally, on a weekly schedule. I do it every time I update my account, it's easy since access will not accept duplicates if setup correctly...

End of Send Emails on to Inquiries...

### **Inquiries**

Ĩ	Inquiries
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All Properties Y	ear: 2007 💌 Shov	Unbooked In	quiries Only 📉	Record an Inquiry		Connicad To E
Property	Inquiry Date	Source	Name	Interested Dates	Rate Quoted	Booked
Dorado Beach Executive Home	03/11/2007	RentalBot	Perez, Vivienne	04/05/2007 - 04/12/2007	None	No
Dorado Beach Executive Home	03/17/2007	RentalBot	Ithier, Cindy	08/04/2007 - 08/13/2007	n/a	No
Dorado Beach Executive Home	03/18/2007	RentalBot	Smith, Awilda	07/08/2007 - 07/14/2007	None	No
Dorado Beach Executive Home	05/01/2007	RentalBot	Jagdeo, Paul	08/11/2007 - 08/18/2007	None	No
Sorado Beach Executive Home	05/29/2007	RentalBot	Mejia, Rosemary	07/13/2007 - 07/22/2007	None	No
Dorado Beach Executive Home	06/15/2007	RentalBot	Corbi, Bernice	12/22/2007 - 12/29/2007	None	No
)orado Beach Executive Home	07/24/2007	RentalBot	Ocasio, Nydia	08/20/2007 - 08/27/2007	None	No
Dorado Beach Executive Home	10/17/2007	RentalBot	Rawdin, Laura	12/21/2007 - 12/31/2007	None	No

Same format as payments and Task with much of the same features. You can link back to the actual inquiry by clicking on the Inquiry Date.

Select Property and year view.

Show; options are, Booked & Unbooked inquiries, Unbooked Inquiries and Booked Inquiries

Excel; you also have the option of downloading to Excel.

If you click on the Inquiry Date it will open that inquirers inquiry so we can review it. A few nice features to review in the actual Inquiry page for any entry are:

Edit Inquiry	
Book It!	
To create a reservation from this inquiry, click click the "Book It!" button below: Book It!	
If this inquiry has already been booked, select the associated reservation from the list below and click <b>Existing Reservations:</b>	"Link It!":
Link It	

**Book It!** is a very nice feature in the actual inquiry page view. By clicking on "Book It" will create and open the actual reservation for you to complete. **Step 3 of 3** with all the renter's, information, dates, price; provided you filled it in. It will also breakdown your payments according to how you setup your reservation template.

You also have the option of linking this inquiry to a reservation you already have booked if they are additional guest sending in separate inquiries. Just search for the date/name in the drop down menu.

You can also open that inquirers information by clicking on their name in the inquiry page. Same for the email address; if you click on email URL it will open up your email program and populate the: To: field with the inquirers email address.

- Inquirer	
Inquirer:	
<u>first, jose</u>	
Email address:	
jfirst@vdcm.net	
State:	
DE	
Country:	
US	

End of Inquiry...

#### **Billing History:**

Billing history will have all your member payment information, date, time, amount and status with Rentalbot.

# My Profile:

Here is where you will record your personal information; Name, email, phone numbers and your address not your rental properties address. *Profile address information will be mandatory starting in July of 2008*.

You will also have access to the following features/tools:

- Email address Change
- Password Change
- Upload Logo for Templates
- Set the Default Currency you do business in

I will provide pictures of this screen on the following page showing all these features and fields...

That is the end of the walk through and explanations of all the tools and services provided to Rentalbot PM Listings clients.

Hope this helps, you always have the option of emailing us at: support@rentalbot.com

# My Profile:

Sample pictures...

etaresin		
Elome > i	mmer's Deshboard > My Profile	
My P	rofile	
hoperty Management Reservations	Paymenta Taska Renters/Inquirers Inquiries Billing History My Profile	
Mar Devella		
My Profile		
First Name:	1	
Dies		
Files	1	
aurios@msn.com		
Change Empil		
Change Email		
Change Password		
Phone Numbers		
Home Phone:		
Work Phone:		
	1	
Cell Phones		
Faor		
	1	
Address		
* Line 1:		
2550 Main St		
Later as		
* City:		
Newark	1	
* State:		
Delaware 🗸		
* Postal Code:		
19702		
* Country:		
United States		
Confirmation Templa	e Logo	
Commution rempiate cogo ( - SPA	Browse	
A A A		
17A		
Current logo:		
Your logo may be added to y	our confirmation template using the [Logo] placeholder.	
Preferences		
Default Currency:		
USU (United States, Dollars)	V	
	Connect Conne Des Res	
	Canob Gave Prote	

End of My Profile...



I hope the walkthrough will help you better understand the tools and services Rentalbot has to offer. Like everything else in life you will get what you put into the tools and how often you use them to make you a better operator of your business.

The secret to making this all work is to put some time and planning into getting it all setup and be diligent enough to know that if you enter all your inquiries and properly identify where they came from, update the inquirers/renters information with address, phone numbers and email. Tip: Soon as you get their check if you are accepting checks, record their address.

Making sure you enter all inquiries, reservations and keep everything up to date you will get the full benefit of the stats, email marketing and creating a client list you can download and use anywhere. If you properly plan and setup your system you will also be able to download, reservation, payments and task and import the desired information into your accounting application.

Not everyone who uses Rentalbot's smart tools and services is taking full advantage of it all; but those who do, are reaping the benefits and enjoying a smarting working business process with very little effort. Once they have put the time into getting it working right for them.

I purchased Rentalbot back in 2005 not to make me rich; but to take it to the next level and ensure I continued to have a proven operating system that was working for me!

Thank You for Using Rentalbot,

-Al Rios Owner Operator; Rentalbot.com

#### Productivity, Organization Tools & Service-

#### **Evernote**

Evernote makes modern life more manageable by letting you easily collect and find everything that matters. From work notes and to-do lists to recipe collections and travel plans, add everything to Evernote to help you get organized without the effort. Great for business productivity and organization



Manage Your Vacation Rental from Anywhere; with an Internet Connected Device!